



CONCESSIONS ANNUAL REPORT

FISCAL YEAR 2015-16



LAKE OROVILLE SRA, Bidwell Marina

Concessions Annual Report

Fiscal Year 2015-16

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Director's Statement Concessions Annual Report

California is home to some of the most beautiful and diverse natural, cultural and recreational resources in the world. From the redwoods to desert blooms, the diversity of California is embodied in the 280 units of the State Park System. Over the years, the Concessions Program has evolved from relatively simple food and retail services to include innovative services and programs critical to achieving the Department's mission to enhance the park visitor experience.

During the Fiscal Year (FY) 2015-16, California State Parks executed over 18 new or renewed concession contracts to support visitor servicing operations. The program overview reflects 216 concessions which contributed over \$19 million in revenue to the Department. Concession contracts executed during FY 2015-16 are listed in Section B this report.

This report, prepared pursuant to Section §5080.21 of California Public Resources Code, presents a comprehensive picture of concession contract activity during Fiscal Year 2015-16. Questions may be directed to (916) 653-7733 or concessions.program@parks.ca.gov.

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Armando Quintero
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Armando Quintero,
Director



Section A - Concession Program Summary

This section contains statistical comparisons of concession program activities during Fiscal Year 2015-16. The number of concession operations as referenced below excludes contracts which terminated or expired during the reporting period and reflect only the active contracts as of 6/30/2016. However, the revenue figures reflect all concessions that operated during the reporting period.

Disclaimer: Some revenue and facility figures may be approximate due to ongoing reconciliation.



MONO LAKE TUFA SNR, Caldera Kayaks



SAN BUENAVENTURA SB, Wheel Fun Rentals

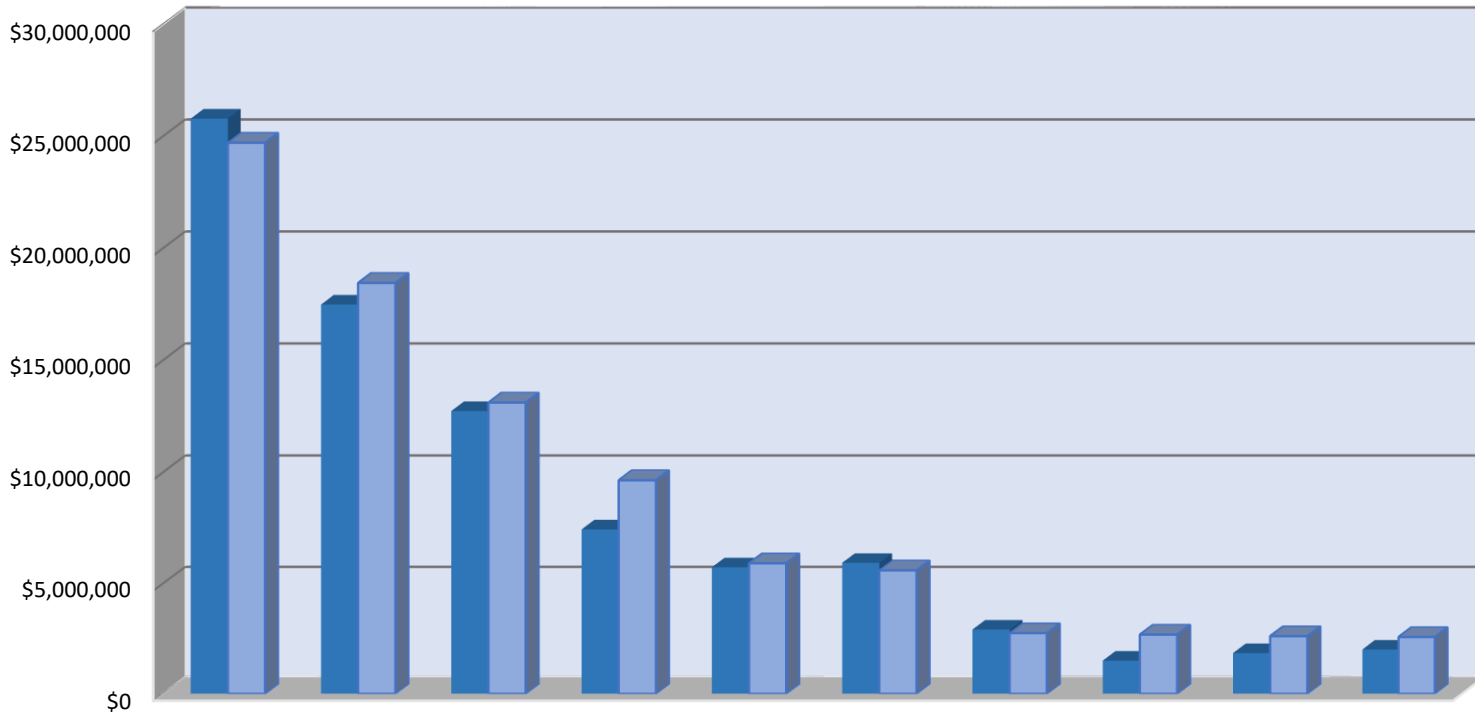
CONCESSIONS PROGRAM SUMMARY

FISCAL YEAR 2015-2016

District	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements
Angeles	7	\$14,986,647	\$1,099,630	\$112,137
Bay Area	7	\$4,758,464	\$759,375	\$329
Capital	2	\$1,080,906	\$51,657	-
Central Valley	24	\$4,663,240	\$206,067	\$63,867
Channel Coast	9	\$1,147,660	\$132,568	-
Colorado Desert	3	\$195,731	\$15,052	-
Gold Fields	22	\$3,292,974	\$664,851	\$93,993
Inland Empire	3	\$393,106	\$23,850	-
Monterey	8	\$31,475,068	\$3,229,218	\$539,467
North Coast Redwoods	1	\$28,316	\$2,830	-
Northern Buttes	8	\$4,675,462	\$433,328	\$500,171
Oceano Dunes	11	\$11,326,559	\$1,215,603	-
Orange Coast	17	\$15,263,627	\$595,007	\$1,213,516

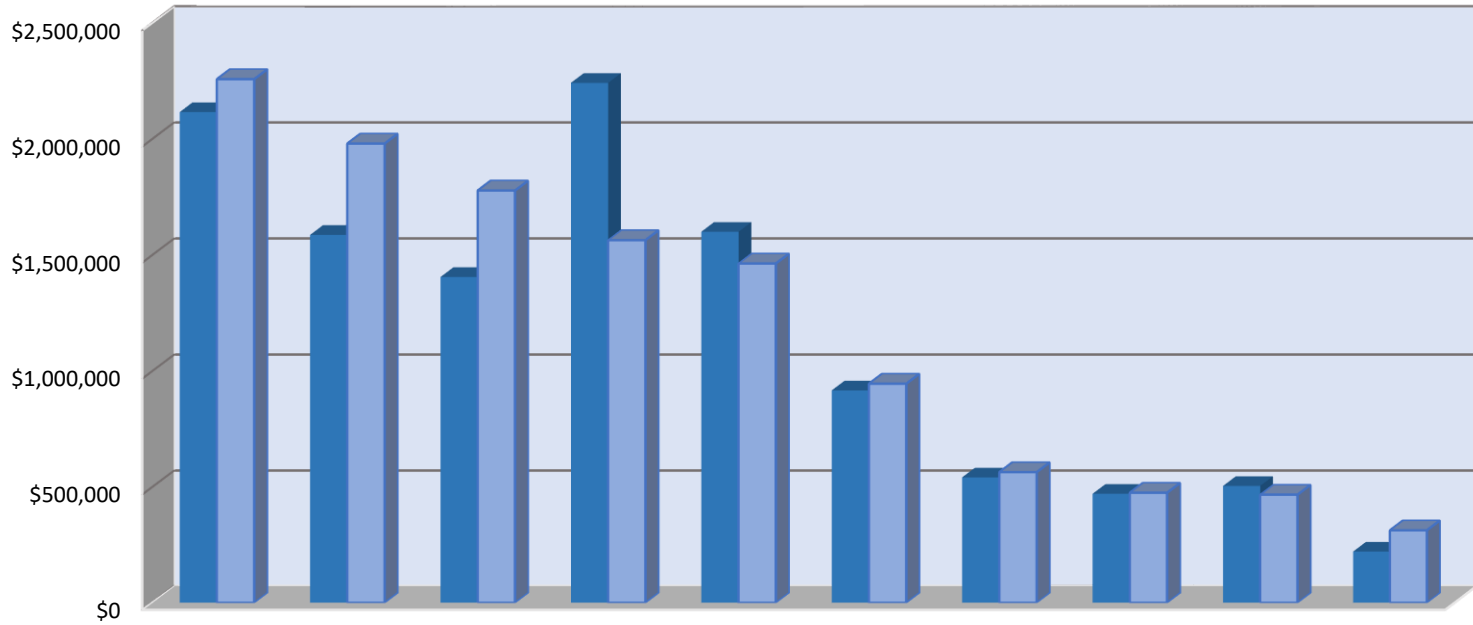
District	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements
San Andreas	1	\$571,633	\$42,872	-
San Diego Coast	51	\$34,052,537	\$6,266,133	\$51,244
San Luis Obispo	9	\$10,785,867	\$1,931,899	-
Santa Cruz	8	\$3,157,359	\$376,692	-
Sierra	13	\$3,286,744	\$713,421	\$118,975
Sonoma Mendocino Coast	5	\$445,856	\$52,970	\$180
Statewide	2	\$2,323,414	\$1,786,576	-
Tehachapi	1	\$507,884	\$50,190	-
Twin Cities	4	\$998,657	\$97,636	-
GRAND TOTAL	216	\$149,417,711	\$19,747,422	\$2,693,879

MAJOR CONCESSION CONTRACTS FISCAL YEARS 2014/15 AND 2015/16 GROSS RECEIPTS



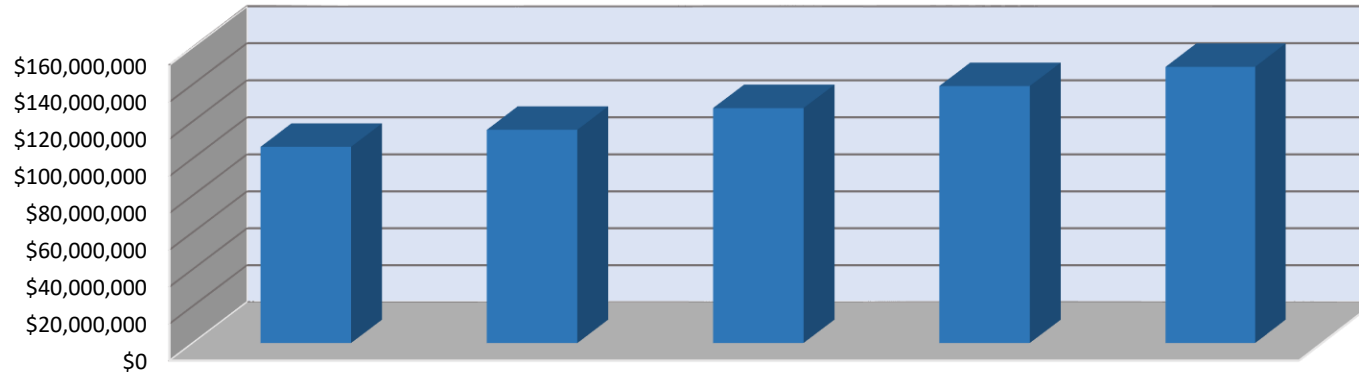
	ARAMARK Sports & Entertainment – ASILOMAR SB	Old Town Family Hospitality Corp. – OLD TOWN SD SHP	Crystal Cove Management Company – CRYSTAL COVE SP	Malibu Pier Partners. LLC – MALIBU LAGOON SB	Guest Services Company of Virginia – BIG SUR SP	ARAMARK Sports & Entertainment – HEARST SAN SIMEON SHM	Destination Cinema, Inc. – HEARST SAN SIMEON SHM	Lakeside Café – LOS ENCINOS SHP	Sun Buggy Fun Rentals – OCEANO DUNES SVRA	Urban Park Concessions – ANGEL ISLAND SP
■ Total Gross Receipts for 14-15	\$25,788,986	\$17,489,189	\$12,735,554	\$7,449,890	\$5,738,314	\$5,938,650	\$2,911,132	\$1,500,589	\$1,844,006	\$2,005,537
■ Total Gross Receipts for 15-16	\$24,713,698	\$18,455,985	\$13,114,318	\$9,648,323	\$5,918,446	\$5,598,057	\$2,749,691	\$2,682,678	\$2,613,248	\$2,573,979

MAJOR CONCESSION CONTRACTS FISCAL YEARS 2014/15 AND 2015/16 RENT PAID TO STATE



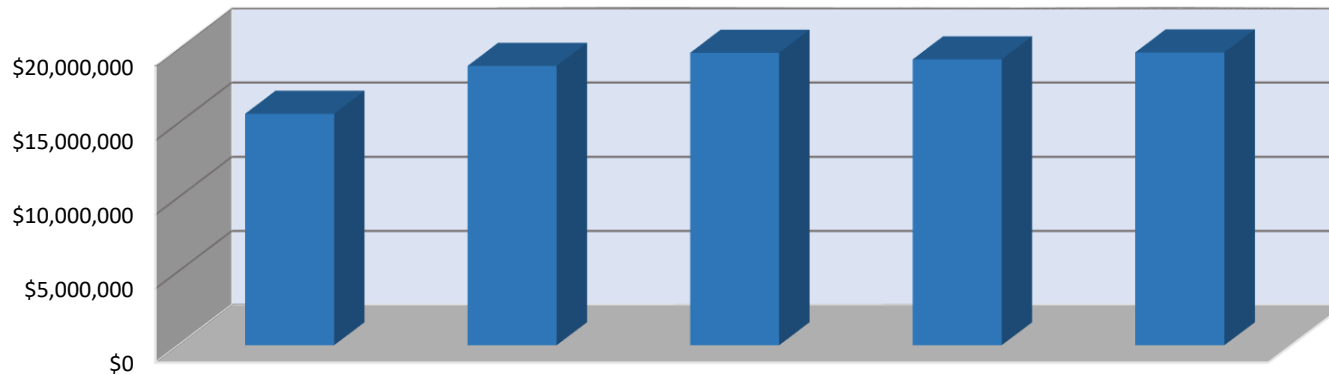
	ARAMARK Sports & Entertainment – ASILOMAR SB	LAZ Parking California, LLC – TORREY PINES SB	Pride – STATEWIDE	Old Town Family Hospitality Corp. – OLD TOWN SD SHP	ARAMARK Sports & Entertainment – HEARST SAN SIMEON SHM	Guest Services Company of Virginia – BIG SUR SP	American Golf Corp. – LAKE VALLEY SRA	LAZ Parking California, LLC – CARDIFF SB	LAZ Parking California, LLC – SILVER STRAND SB	Sun Buggy Fun Rentals – OCEANO DUNES SVRA
■ Total Rent to State for 14-15	\$2,117,049	\$1,588,155	\$1,406,802	\$2,243,045	\$1,601,564	\$918,130	\$543,070	\$471,914	\$506,038	\$221,281
■ Total Rent to State for 15-16	\$2,259,022	\$1,981,451	\$1,779,256	\$1,565,319	\$1,464,789	\$946,951	\$565,695	\$476,461	\$468,052	\$313,590

GROSS RECEIPTS - FIVE YEAR COMPARISON



	2011/12	2012/13	2013/14	2014/15	2015/16
■ Gross Receipts	\$106,231,853	\$115,417,465	\$127,136,833	\$139,046,961	\$149,417,711

RENT TO STATE - FIVE YEAR COMPARISON



	2011/12	2012/13	2013/14	2014/15	2015/16
■ Rent to State	\$15,619,563	\$18,841,053	\$19,723,361	\$19,280,863	\$19,747,422

Section B – Concession Operations & Revenue Statement

Section B summarizes revenue, operations and contract terms for the 216 concessions operating in California State Parks at the close of Fiscal Year 2015-16. The section is organized in alphabetical order by park unit. Revenue figures include gross receipts and rental payments, and capital improvements as reported by concessionaires. Figures may include park fees/pass sales in cases where concessionaires collect these fees on behalf of State Parks. Rent may also include late payments and related penalties. Contract terms often include a provision to adjust the minimum annual rent based on the Consumer Price Index (CPI). These provisions create variations between gross receipts and rental information.

Disclaimer: Some actual minimum annual rents collected may appear lower as they are collected on a contract year basis while reporting is completed on a fiscal year basis.



OCEANO DUNES SVRA, Yo Banana Boy!

CONCESSION OPERATION AND REVENUE STATEMENT

Fiscal Year 2015-16

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Andrew Molera SP		District: Monterey			
Molera Horseback Tours of Big Sur	5/6/2003 5/5/2013 Month to Month	\$2000/month or 12% of gross receipts, whichever is greater, during seasonal months of operation.	FISCAL YEAR RECEIPTS	14-15 \$186,547	15-16 \$174,769
Horseback riding tours			RENT	\$24,020	\$23,144
Ventana Wildlife Society	1/1/2007 12/31/2016 In Term	Develop, organize, and operate an environmental research center.	FISCAL YEAR RECEIPTS	14-15 \$4,954	15-16 \$4,676
Wildlife sanctuary and educational programs			RENT	-	-
Park Unit: Angel Island SP		District: Bay Area			
Alcatraz Cruises, LLC	4/1/2007 3/31/2008 Month to Month	15% of gross receipts collected for Angel Island portion of tour, \$1.00 per bicycle, and 2% for dock maintenance, for each month of operation, plus collection of day use fees.	FISCAL YEAR RECEIPTS	14-15 \$706,645	15-16 \$630,372
Alcatraz/Angel Island tours & ferry service			RENT	\$229,696	\$257,620
			FACILITIES	\$12,029	-
Angel Island-Tiburon Ferry, Inc.	1/1/1992 12/31/1993 In Term	9% of first \$21,000/month, plus 11% of all fare receipts over \$21,000/month; and collection of day use fees.	FISCAL YEAR RECEIPTS	14-15 \$1,202,243	15-16 \$900,105
Tiburon ferry service			RENT	\$299,661	\$94,108

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Blue and Gold Ferry Service Ferry service from San Francisco	6/1/1999 5/31/2009 Month to Month	15% of monthly gross receipts for rent, 2% for dock maintenance, plus collection of day use fees.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$677,753 \$207,521 \$11,064	15-16 \$627,726 \$247,400 -
Urban Park Concessionaires Café and tours	9/1/1989 8/31/2009 Month to Month	2% of gross receipts up to \$150,000, 3% next \$100,000; 5% of next \$250,000; 7.5% of next \$250,000; plus 10% over \$750,000 of gross receipts; audio tours 5% up to \$100,000 and 10% over; tram tours 5% up to \$250,000 and 10% over; and 10% bike rentals.	FISCAL YEAR RECEIPTS RENT	14-15 \$2,005,537 \$155,128	15-16 \$2,573,979 \$144,054
Park Unit: Anza-Borrego Desert SP		District: Colorado Desert			
Aaron Mertens Photography tours	11/1/2012 10/31/2014 Month to Month	\$1,000/year or 3% of first \$30,000 of gross receipts, 5% of gross receipts to \$50,000, 7% of gross receipts to \$70,000, and 10 % of gross receipts over \$70,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$12,650 \$1,000	15-16 \$5,940 \$667
California Overland Vehicle tours and interpretive programs	4/1/2012 3/31/2017 In Term	\$1,000/year or 7% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$131,830 \$9,229	15-16 \$171,218 \$11,985

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Asilomar SB		District: Monterey			
ARAMARK Sports & Entertainment Asilomar conference grounds	10/1/2009 9/30/2029 In Term	\$1,900,000/year or 8.6% of gross receipts, whichever is greater; 2% of gross receipts for facility improvement; and \$200,000 for resource support and \$500,000 operational support annually; and \$15,000,000 for ADA improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$25,788,986 \$2,117,049 \$1,105,668	15-16 \$24,713,698 \$2,259,022 \$369,688
Park Unit: Auburn SRA		District: Gold Fields			
Auburn Boat Club Slip and mooring rental	6/1/2014 5/31/2019 In Term	\$1,875/month for May-October, or 10% of gross receipts excluding gasoline sales, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$26,588 \$11,773	15-16 \$42,701 \$11,439
Climbing Resource Advocates of Greater Sacramento and Access Fund Cool cave rock climbing	3/1/2014 2/29/2016 Terminated	\$25/month or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 - \$301	15-16 - \$200
Hotshots, Imaging Inc. Photography whitewater rafting	6/1/2014 5/31/2019 In Term	\$900/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$59,163 \$2,958	15-16 \$56,347 \$2,817
Western States Trail Foundation Auburn staging area	8/1/2012 8/1/2013 Month to Month	\$100/month or 10% of gross receipts, whichever sum is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$1,155 \$1,316	15-16 \$1,080 \$1,308

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Whitewater Photos Vita Boating MJS&E Photography/Film whitewater rafting	6/1/2014 5/31/2019 In Term	\$900/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$8,604 \$430	15-16 \$4,129 \$206
Whitewater Whitewater rafting	03/01/2016 2/29/2017 In Term - New	\$900/year. Rent from separate contracts based on flat fee and tour participant fee. Contracts renew annually. All rent supports the park unit operations.	FISCAL YEAR RECEIPTS RENT	14-15 - \$270,411	15-16 - ¹ \$257,274
Park Unit: Big Basin Redwoods SP		District: Santa Cruz			
United Camps Conferences and Retreats (UCCR) Campground facilities	2/1/2011 9/30/2017 In Term	\$1.00/year or 1 % of gross receipts in excess of \$380,000, whichever is greater, commencing in Contract Year 4. During Contract Years 1-3, all revenue invested in operation and improvements at Little Basin.	FISCAL YEAR RECEIPTS RENT	14-15 \$396,994 \$26	15-16 \$422,574 -
Urban Park Concessionaires Tent cabins, campground, retail sales	10/1/2007 9/30/2017 In Term	\$5,000/month or 16.5 % monthly gross receipts , whichever is greater, plus minimum \$218,000 capital investment.	FISCAL YEAR RECEIPTS RENT	14-15 \$1,583,390 \$247,275	15-16 \$1,696,838 \$282,621

¹ Whitewater outfitters don't report gross receipts; they just pay per person.

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Bolsa Chica SB		District: Orange Coast			
Code 3 RV, LLC	8/13/2014 8/12/2015	\$500/year or 10 % of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
Camp trailer rentals	Month to Month		RECEIPTS	-	-
			RENT	-	-
LUV-2-CAMP, LLC	4/1/2013 3/31/2018	\$3,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
Camp trailer rentals	In Term		RECEIPTS	\$5,376	\$11,242
			RENT	\$538	\$1,124
The Prjkt Concessions, LLC	5/1/2016 4/30/2021	\$140,000/year or 9% of gross receipts, whichever is greater.	FISCAL YEAR		15-16
Food and beverage beach stands	In Term - New		RECEIPTS		\$183,848
			RENT		-
			FACILITIES		\$15,997
Park Unit: Brannan Island SRA		District: Gold Fields			
American Land and Leisure, Inc.	9/1/2012 8/31/2017	\$35,000 annually or 10.5% of annual gross receipts, whichever is greater. All rent is deposited into facility maintenance accounts administered by Concessionaire.	FISCAL YEAR	14-15	15-16
Operate and maintain park unit	In Term		RECEIPTS	\$562,453	\$582,828
			RENT	-	-
			FACILITIES	\$59,059	\$57,453
Park Unit: Burton Creek SP		District: Sierra			
Tahoe Wilderness Adventures, LLC	9/1/2013 8/31/2015	\$688/year or 10 % of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.	FISCAL YEAR	14-15	15-16
Guided hikes and equipment rental	Month to Month		RECEIPTS	-	-
			RENT	-	-

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Cardiff SB		District: San Diego Coast			
LAZ Parking California, LLC Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year total for all parks commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$589,892 \$471,914	15-16 \$595,576 \$476,461
Park Unit: Carlsbad SB		District: San Diego Coast			
Carlsbad Village Athletic Club Fitness activities	12/1/2012 11/30/2014 Month to Month	\$1,920/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$39,463 \$3,978	15-16 \$55,515 \$5,551
LAZ Parking California LLC of San Diego Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$312,442 \$249,954	15-16 \$279,844 \$223,875
Paddle Planet Watercraft rentals	7/1/2014 7/1/2015 Terminated	\$3,000/year or 10.5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$2,836 \$298	15-16 \$1,205 \$127
So Cal Surf Lessons - Frazee Beach Frazee Beach surf lessons	6/1/2009 5/31/2014 Month to Month	\$200/year or 12% of gross receipts whichever is greater June-August; 12% gross receipts remainder of year.	FISCAL YEAR RECEIPTS RENT	14-15 \$20,635 \$2,476	15-16 \$3,580 \$693
So Cal Surf Lessons - North of Tierra Mar North of Tierra Mar surf lessons	7/1/2010 6/30/2020 In Term	\$200/month or 12% of gross receipts whichever is greater June-August; 12% of gross receipts remainder of year.	FISCAL YEAR RECEIPTS RENT	14-15 \$15,150 \$1,818	15-16 \$22,673 \$2,721

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Carnegie SVRA		District: Twin Cities			
Motomart at Carnegie	7/1/2010	\$80,000/year or 10% of gross receipts, whichever is greater. Early Entry Permit issued 3/1/2010.	FISCAL YEAR	14-15	15-16
OHV rental and camp store	6/30/2023 In Term		RECEIPTS	\$670,846	\$602,623
			RENT	\$67,083	\$60,262
Park Unit: Carpinteria SB		District: Channel Coast			
D2 Global Enterprises, Inc. dba 101 RV Rentals	8/1/2012 7/31/2014	\$6,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
Camp trailer rentals	Month to Month		RECEIPTS	\$107,800	\$143,475
			RENT	\$10,780	\$14,348
Park Unit: China Camp SP		District: Bay Area			
Frank Quan dba Quan Brothers	3/1/1999 2/28/2009	\$600/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
Historic village operations	Month to Month		RECEIPTS	\$12,012	\$11,267
			RENT	\$1,201	\$1,200
Park Unit: Columbia SHP		District: Central Valley			
Angela and Jacob Matulich dba Brown's Coffee & Sweets	3/1/2013 2/28/2018	\$12,000/year or 7% of gross receipts, whichever is greater. Early Entry Permit granted 4/29/2014.	FISCAL YEAR	14-15	15-16
Coffee and sweets shop	In Term		RECEIPTS	\$270,762	\$262,403
			RENT	\$18,907	\$20,341

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Angela and Jacob Matulich dba Brown's Coffee & Sweets Fallon Ice Cream Parlor	8/1/2014 7/31/2016 In Term	\$1,600/year or 2% of gross receipts whichever is greater June-August; 12% of gross receipts remainder of year. Early Entry Permit granted 8/1/2014.	FISCAL YEAR RECEIPTS RENT	14-15 \$114,750 \$2,288	15-16 \$138,126 \$2,762
Columbia Candy Kitchen, Inc. Candy store	11/1/2005 10/31/2015 Month to Month	\$27,600/year or 5% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$756,317 \$37,816 -	15-16 \$781,295 \$36,675 \$2,390
Davene Stoller dba Columbia House Restaurant Restaurant	6/1/2016 6/1/2026 In Term - New	\$6,000/year or 2.5% of annual gross receipts, whichever is greater, of the first \$250,000 plus 3% of annual gross receipts over \$250,000.00.	FISCAL YEAR RECEIPTS RENT		15-16 \$109,489 \$2,737
E.C. Nelson Enterprises, Inc. dba Ebler's Leather and Saddle Emporium Ebler's leather goods and saddle shop	4/1/2012 3/31/2014 Month to Month	\$1,800/year or 2% of gross receipts up to \$50,000 and 3% over \$50,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$224,311 \$5,769	15-16 \$236,554 \$6,701
Floyd Oydegaard dba Columbia Booksellers and Stationers Columbia bookseller's and stationary	8/1/2000 7/31/2010 Month to Month	\$150/month or 1.5% of gross receipts during contract years 1 through 3. \$200/month or 5 % of gross receipts during contract years 4 through 10.	FISCAL YEAR RECEIPTS RENT	14-15 \$37,792 \$2,535	15-16 \$38,022 \$2,510

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
G&C Foods, LLC City hotel and What Cheer Saloon	7/1/2015 6/30/2017 In Term - New	\$2,000/year or 2% of gross receipts, whichever is greater. Contract Year 2, minimum annual rent increase to \$6,000.	FISCAL YEAR RECEIPTS RENT FACILITIES		15-16 \$291,995 \$5,710 \$494
George Van Buskirk dba Men's Clothing Historic men's clothing retail	2/1/2014 1/31/2016 Terminated	\$1,500/year or 2% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$29,184 \$657	15-16 \$4,207 \$84
Joseph Webber dba Jack Douglass Saloon Jack Douglass Saloon	3/1/2015 2/28/2016 Month to Month	\$7,200/year or 6% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$123,497 \$7,410	15-16 \$301,918 \$18,115
Joseph Webber dba St. Charles Saloon St. Charles Saloon	6/1/2016 5/31/2026 In Term - New	\$7,500.00/year or 5% of annual gross receipts, whichever total amount is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES		15-16 \$37,808 \$126 \$1,764
Kamice's Photographic Establishment Photographic studio	8/1/2008 7/31/2018 In Term	\$5,000/year or 5% of gross receipts, whichever is greater. Assigned from A. DeCosmos Daguerrean Studio 8/1/2010.	FISCAL YEAR RECEIPTS RENT	14-15 \$139,594 \$7,070	15-16 \$129,516 \$6,476
Maryann & David Brown dba Towle & Leavitt Historic Retail Shop Towle & Leavitt historic retail shop	2/1/2006 1/31/2016 Month to Month	\$14,000/year or 7% of annual gross receipts up to plus 8% over \$200,000 \$200,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$189,087 \$14,548	15-16 \$176,363 \$13,572

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Matelot Gulch Mining Company dba Hidden Treasure Gold Mine	6/1/2000 5/31/2010 Month to Month	\$12,000/year or 6% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$281,115 \$16,867	15-16 \$285,543 \$17,133
Mine tours, supplies, & gold panning					
Meyer & Wolfe Artificers' Exchange	1/1/2014 12/3/2016 In Term	\$1,000/year or 2% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$12,641 \$1,001	15-16 \$14,133 \$1,010
Historic retail, classes, and demonstrations					
Parrotts Blacksmith	7/1/1998 6/30/2008 Month to Month	\$150/month or 3% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$101,133 \$3,079	15-16 \$190,668 \$2,871
Blacksmith shop					
Seven Sisters Soap & Candle Company	10/1/2012 9/30/2017 In Term	\$6,000/year or 4% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$228,469 \$9,139	15-16 \$230,098 \$9,204
Soap and candle sales and demonstrations					
Sierra Repertory Theatre, Inc.	4/1/2014 3/31/2015 Month to Month	\$10,000/year or 2.5% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$414,814 \$10,370 -	15-16 \$612,335 \$12,703 \$464
Fallon Theater					

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Teri A. Van Buskirk dba Fancy Dry Goods Fancy dry goods	4/1/2002 3/31/2012 Terminated	\$5,000/year or 7% of annual gross receipts, whichever is greater. Assignment from Lindy Miller dba Fancy Dry Goods effective 5/1/2010	FISCAL YEAR RECEIPTS RENT	14-15 \$20,062 \$1,415	15-16 \$6,051 \$424
Tom Fraser dba Quartz Mountain Stage Line Stage coach rides and equestrian tours	7/1/2014 3/31/2015 Month to Month	\$8,500/year or 5% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$201,283 \$10,064	15-16 \$198,321 \$9,916
William T. Coffey dba Bixel Brewery Microbrew pub	2/1/2013 1/31/2015 Terminated	\$7,200/year or 6% of monthly gross receipts, whichever is greater. Early Entry Permit granted 2/1/2013. Contract effective date is 10/1/2013. Contract terminated 9/4/2015 due to breach.	FISCAL YEAR RECEIPTS RENT	14-15 \$74,269 \$5,402	15-16 - -
Park Unit: Crystal Cove SP		District: Orange Coast			
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 - -	15-16 - -
Crystal Cove Management Company - Historic District Historic District lodging, restaurants & catering	5/1/2006 4/30/2056 In Term	\$50,000/year or 2.1% of gross receipts, whichever is greater for restaurants, catering, rentals, cottages and tram tickets; plus 12% of gross receipts for facility improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$12,735,554 \$267,295 \$1,801,849	15-16 \$13,114,318 \$274,401 \$1,197,520

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Crystal Cove Management Company - Moro Camp store, food services	10/1/2013 9/30/2015 Month to Month	\$10,000/year or 5% up to \$250,000 of and & 7% over \$250,00 in gross receipts, whichever is greater. Facility improvement investment of \$430,000.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$235,304 \$4,230 -	15-16 \$71,866 \$197 -
LUV-2-CAMP, LLC Camp trailer rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$6,494 \$649	15-16 \$11,398 \$1,140
Park Unit: D.L. Bliss SP		District: Sierra			
Tahoe Adventure Company Hiking, biking, and kayaking	1/1/2009 12/31/2013 Month to Month	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point Units. All revenue reported under D.L. Bliss.	FISCAL YEAR RECEIPTS RENT	14-15 \$7,765 \$1,068	15-16 \$700 \$815
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015 Month to Month	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss	FISCAL YEAR RECEIPTS RENT	14-15 \$1,165 \$162	15-16 \$2,825 \$283
Park Unit: Delta Sector		District: Gold Fields			
Locke Foundation Locke Boarding House museum	5/1/2008 4/30/2013 Month to Month	\$250/year or 5% monthly gross receipts, whichever is greater, for sale of interpretive materials; and provide interpretive tours.	FISCAL YEAR RECEIPTS RENT	14-15 \$4,070 \$274	15-16 \$5,265 \$263

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Doheny SB		District: Orange Coast			
Code 3 RV, LLC	8/13/2014 8/12/2015	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
Camp trailer rentals	Month to Month		RECEIPTS	\$709	\$2,265
			RENT	\$71	\$178
LUV-2-CAMP, LLC	4/1/2013 3/31/2018	\$3,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
Camp trailer rentals	In Term		RECEIPTS	\$35,186	\$51,544
			RENT	\$3,519	\$5,154
Wheel Fun Rentals	5/1/2007 4/30/2017	\$65,000/year or 18% of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
Beach stand and rentals	In Term		RECEIPTS	\$626,051	\$1,110,111
			RENT	\$100,727	\$199,320
Park Unit: Donner Memorial SP		District: Sierra			
Donner Lake Watersports	4/1/2008 3/31/2018	\$10,000/year or 11% of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
Water craft and beach rentals	In Term		RECEIPTS	\$198,989	\$199,559
			RENT	\$21,889	\$21,951
Tahoe Adventure Company	1/1/2009 12/31/2013	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point units.	FISCAL YEAR	14-15	15-16
Hiking, biking, and kayaking	Month to Month		RECEIPTS	-	\$120
			RENT	-	\$158

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015 Month to Month	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.	FISCAL YEAR RECEIPTS RENT	14-15 - -	15-16 - -
Park Unit: Ed Z'berg Sugar Pine Point SP		District: Sierra			
Island Dreams, Inc. dba West Shore Sports Kayak and paddle board rentals	5/1/2013 4/30/2015 Month to Month	\$1,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$77,727 \$9,327	15-16 \$71,237 \$8,548
Tahoe Adventure Company Hiking, biking, and kayaking	1/1/2009 12/31/2013 Month to Month	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point units.	FISCAL YEAR RECEIPTS RENT	14-15 - -	15-16 \$40 \$56
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015 Month to Month	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.	FISCAL YEAR RECEIPTS RENT	14-15 - -	15-16 - -
Park Unit: El Capitan SB		District: Channel Coast			
California Camp Stores Beach stores at Gaviota, El Capitan, Refugio SB	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$172,951 \$20,754	15-16 \$185,299 \$35,470

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
D2 Global Enterprises, Inc. dba 101 RV Rentals Camp trailer rentals	8/1/2012 7/31/2014 Month to Month	\$6,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$38,425 \$3,843	15-16 \$58,125 \$5,812
Park Unit: Emerald Bay SP		District: Sierra			
Kayak Tahoe Guided kayak tours	7/1/2006 6/30/2016 Month to Month	\$1000/year or 10% of first \$50,000 of gross receipts plus 15% over \$50,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$373,640 \$37,366	15-16 \$401,879 \$52,143
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015 Month to Month	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.	FISCAL YEAR RECEIPTS RENT	14-15 - -	15-16 - -
Park Unit: Folsom Lake SRA		District: Gold Fields			
Adventure Sports Canoe and kayak rentals	5/1/2014 4/30/2019 In Term	\$3,500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$151,727 \$15,173	15-16 \$175,448 \$17,545
Big Chill Ice Cream Float Mobile food services	4/1/2014 3/3/1/2019 In Term	\$1,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$10,478 \$1,130	15-16 \$11,615 \$1,239
Boarding on the Lake Equestrian rides and lessons	10/1/2013 9/30/2015 Month to Month	\$1,350/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$22,787 \$2,279	15-16 \$24,712 \$2,471

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
California Canoe and Kayak, Inc. Canoe and kayak rentals	8/1/2014 7/31/2019 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$45,353 \$4,535	15-16 \$48,218 \$4,822
Christensen Enterprises, Inc. Folsom Lake Marina	3/6/1969 12/31/2007 Month to Month	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts and 50% over \$100,000; plus \$.02/gallon on petroleum products.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$1,411,659 \$263,519 -	15-16 \$1,496,045 \$295,878 \$36,540
Current Adventures Kayak and equipment rentals	7/1/2014 6/30/2019 In Term	\$375/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$10,230 \$511	15-16 \$18,021 \$901
El Dorado Hills Boat, Wine, and Self Storage dba Gold Key Boathouse Boat towing, watercraft repair	7/1/2013 6/30/2015 Month to Month	\$1,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$25 \$975	15-16 \$250 \$1,000
Granite Bay Rentals, Inc. Boat and watercraft rentals	6/1/2013 5/31/2018 In Term	\$12,000/year or 14% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$52,635 \$7,369	15-16 \$74,462 \$10,525
L&L Guides and Outfitters Shadow Glen Stables	7/1/2015 6/30/2025 In Term - New	\$9,000/year or 5% of gross receipts, whichever is greater. Early Entry Permit effective 4/1/2015.	FISCAL YEAR RECEIPTS RENT		15-16 \$369,483 \$18,291

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Robert and Chris McIntyre dba S.S. Snack Shack Food service and beach equipment rentals	5/1/2016 4/30/2021 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$8,995 \$3,600	15-16 \$26,217 \$2,622
Thomas A. Adorno Granite Bay food services	12/1/2015 11/30/2025 In Term	\$4,800/year or 11% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$23,950 \$2,874	15-16 \$44,082 \$4,939
Tom Maringer dba Mobile Boat Service Mobile boat services	8/1/2014 7/31/2019 In Term	\$1,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$22,685 \$2,269	15-16 \$21,303 \$2,031
Total Body Fitness Fitness program	8/1/2014 7/31/2019 In Term	\$750/year or 10% of gross receipts, whichever sum is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$11,337 \$1,136	15-16 \$8,376 \$839
Park Unit: Fremont Peak SP		District: Monterey			
Fremont Peak Observatory Observatory	4/1/2012 3/3/2022 In Term	\$100/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$140 \$55	15-16 \$453 \$100

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Gaviota SP		District: Channel Coast			
California Camp Stores	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$62,417 \$7,490	15-16 \$65,789 \$7,895
Beach stores at Gaviota, El Capitan, Refugio SB					
D2 Global Enterprises, Inc. dba 101 RV Rentals	8/1/2012 7/31/2014 Month to Month	\$6,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$8,325 \$833	15-16 \$13,200 \$1,320
Camp trailer rentals					
Park Unit: Hearst San Simeon SHM		District: San Luis Obispo Coast			
ARAMARK Sports & Entertainment	4/1/2004 3/31/2024 In Term	\$1,000,000/year or percentage of gross receipts as follows: -10% for dining; 15% for catering; 22% for museum, 25% for garden shop sales; 30% for gift shop sales; whichever amount is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$5,938,650 \$1,601,564	15-16 \$5,598,057 \$1,464,789
Restaurant, catering & retail services					
Destination Cinema, Inc. Hearst Castle Theater	8/18/1996 8/17/2016 In Term	\$10,000/month or 8% of first \$250,000 of gross receipts, plus 10% over \$250,000; 2 % of gross receipts for advertising; and 2% of gross receipts for facility maintenance.	FISCAL YEAR RECEIPTS RENT	14-15 \$2,911,132 \$256,491	15-16 \$2,749,691 \$233,351

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Hearst Ranch Beef	4/11/2007	\$225/month or 5% of food products and 30% of non-interpretive merchandise sales, whichever is greater; and effective 1/2012, 20% of wine sales receipts. Rental abatement of 15% of sales for facility improvements up to \$120,000.	FISCAL YEAR	14-15	15-16
Hearst Ranch beef sales	4/10/2009 Month to Month		RECEIPTS	\$96,848	\$96,487
			RENT	\$8,527	\$10,891
			FACILITIES	-	-
Park Unit: Hearst San Simeon SP		District: San Luis Obispo Coast			
Paul Stamm dba Paso Robles RV Rentals LLC	7/1/2013 6/30/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
RV trailer rentals			RECEIPTS	\$5,860	\$15,046
			RENT	\$586	\$1,505
Sea for Yourself Kayaks	5/1/2013 4/30/2018 In Term	\$1,400/month or 10% of first \$50,000 of annual gross receipts and 15% in excess of \$50,000, whichever is greater.	FISCAL YEAR	14-15	15-16
Kayak tours			RECEIPTS	\$61,753	\$63,926
			RENT	\$6,131	\$6,724
Park Unit: Henry Cowell Redwoods SP		District: Santa Cruz			
Mountain Parks Foundation	6/1/2008 5/31/2010 Month to Month	\$1000/year or 5% of gross receipts whichever is greater; increase to \$1,500/year or 7.5% gross receipts in contract year two; \$2,000 or 10% thereafter; 90% of pass sales.	FISCAL YEAR	14-15	15-16
Henry Cowell park store			RECEIPTS	\$326,210	\$312,301
			RENT	\$100,333	\$65,634

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Hollister Hills SVRA		District: San Andreas			
Faultline Powersports, Inc. OHV parts and supply store, snacks	8/1/1997 7/31/2007 Month to Month	7.5% of gross receipts; and 1% for maintenance.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$613,513 \$46,013 \$6,135	15-16 \$571,633 \$42,872 -
Park Unit: Huntington SB		District: Orange Coast			
Playland Concessions Inc. dba BABES Catering & Rentals Beach stands	7/1/2009 6/30/2019 In Term	\$45,000/year or 16% of annual gross receipts, whichever is greater; and 10% of gross receipts for off premises catered events authorized under a special event permit.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$295,442 \$49,332 \$660	15-16 \$323,038 \$58,122 -
Park Unit: Indio Hills Palms		District: Colorado Desert			
Covered Wagon Tours, Inc. Wagon tours	4/1/2007 3/31/2017 In Term	\$200/month or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$34,720 \$2,400	15-16 \$18,573 \$2,400
Park Unit: Kings Beach SRA		District: Sierra			
North Tahoe Watersports, Inc. Watercraft rentals and services	7/1/2014 6/30/2016 Month to Month	\$50,000/year or 25% annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$229,370 \$57,343	15-16 \$221,996 \$55,499

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Tahoe Adventure Company Hiking, biking, and kayaking	1/1/2009 12/31/2013 Month to Month	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	FISCAL YEAR RECEIPTS RENT	14-15 - -	15-16 - -
Park Unit: Lake Oroville SRA		District: Northern Buttes			
Feather River Rowing Club Water recreation activity	10/1/2012 9/30/2014 Month to Month	\$600/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$52,409 \$2,620	15-16 \$182,617 \$7,151
Lake Oroville Marina, LLC Bidwell Marina	12/1/2009 11/30/2039 In Term	\$300,000/year or 8.5% of first \$1,000,000 in gross receipts plus 10% of gross receipts over \$1,000,000; plus 2% for fuel sales. \$270,000 of minimum annual rent deferred to Contract Years 6-10. Capital improvements and equipment investment of \$4,200,000.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$2,541,485 \$261,838 -	15-16 \$2,447,689 \$218,015 \$362,009
Lake Oroville Marina, LLC Lime Saddle Marina	10/1/2007 9/30/2037 In Term	\$145,000/year or 7.5% of first \$500,000 in gross receipts plus 10% over \$500,000, whichever is greater; plus 2% of fuel sales. Capital improvements & equipment investment of \$3,500,000.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$1,213,930 \$101,872 -	15-16 \$1,224,749 \$103,749 \$128,162
Lazy T Trail Rides Equestrian trail rides	6/1/2013 6/30/2015 Terminated	\$1,000/year or 10% of annual gross receipts, whichever is greater; Early Entry Permit granted June 2013; actual contract effective date is 7/1/2013.	FISCAL YEAR RECEIPTS RENT	14-15 \$18,842 \$1,884	15-16 - -

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Shasta Marine Transport, LLC Boat hauling service	12/1/2014 11/30/2024 In Term	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$1,800 \$180	15-16 \$4,600 \$460
T. Parks Marine Boat hauling and repair services	3/1/2015 2/28/2025 In Term	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$6,525 \$653	15-16 \$6,625 \$663
Park Unit: Lake Perris SRA		District: Inland Empire			
Code 3 RV, LLC Overnight motorhome and trailer rentals	9/1/2015 8/31/2016 In Term - New	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT		15-16 \$5,188 \$519
Pyramid Enterprises, Inc. Lake Perris Marina	6/15/1976 6/14/2001 Month to Month	\$7,200/year or 6% of gross receipts, whichever is greater, and 2 cents per gallon for fuel sales.	FISCAL YEAR RECEIPTS RENT	14-15 \$410,402 \$25,667	15-16 \$387,037 \$23,243
Park Unit: Lake Valley SRA		District: Sierra			
American Golf Corp Lake Tahoe golf course & restaurant	4/1/1989 3/31/2009 Month to Month	\$3,000/month or 29% of gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of gross receipts for facility improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$2,280,280 \$543,070 -	15-16 \$2,351,018 \$565,695 \$118,975

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Leo Carrillo SP		District: Angeles			
Anthony and Annette Minicucci Leo Carrillo camp store	4/1/2006 3/31/2016 Month to Month	\$20,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS	14-15 \$366,724	15-16 \$349,836
			RENT	\$36,672	\$34,984
Camping Adventures Campsite equipment and set up	10/1/2014 9/30/2019 In Term	\$2,700/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS	14-15 \$49,480	15-16 \$64,055
			RENT	\$4,948	\$6,406
LAZ Parking California, LLC Maintain and manage parking lots	7/1/2010 6/30/2011 Terminated	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over \$170,000, whichever is greater.	FISCAL YEAR RECEIPTS	14-15 \$20,172	15-16 \$15,054
			RENT	\$7,765	\$7,779
Park Unit: Lighthouse Field SB		District: Santa Cruz			
Steamer Lane Supply Company Food truck and snack kiosk facility	8/1/2015 8/1/2017 In Term - New	\$2000/year or 2% of gross receipts, whichever is greater. 3% of monthly gross revenue to maintenance fees.	FISCAL YEAR RECEIPTS	14-15 \$19,502	15-16 \$390
			RENT		
			FACILITIES		-
Park Unit: Limekiln SP		District: Monterey			
Parks Management, Co. Collect fees and provide public services	9/1/2012 8/31/2017 In Term	\$4,000/year or 5% of gross receipts, whichever is greater. All rent deposits support facility maintenance.	FISCAL YEAR RECEIPTS	14-15 \$480,562	15-16 \$583,292
			RENT	-	-
			FACILITIES	\$24,028	\$35,342

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Los Encinos SHP		District: Angeles			
Lankershim Investment Properties, LLC dba Lakeside Cafe	8/1/2014 7/31/2016 In Term	\$25,000/year or 3.33% of gross receipts, whichever is greater. Early Entry Permit issued 5/23/14.	FISCAL YEAR RECEIPTS	14-15 \$1,500,589	15-16 \$2,682,678
Lakeside Cafe			RENT	\$49,976	\$89,330
Park Unit: MacKerricher State Park		District: Sonoma-Mendocino Coast			
Mendocino Area Park Assoc. (M.A.P.A.)	7/1/2014 6/30/2016 Month to Month	\$1,000/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS	14-15 \$50,117	15-16 \$53,124
Environmental Education Program			RENT	\$2,208	\$27,656
			FACILITIES	\$612	\$180
Pacific Environmental Education Center	8/1/2014 7/31/2019 In Term	\$6,900/year or 5% of gross sales, whichever is greater; plus 3% of gross sales for facility maintenance and 1% of gross sales for State's environmental monitoring activities. Seasonal operation September-November and February-June.	FISCAL YEAR RECEIPTS	14-15 \$125,311	15-16 \$166,028
Environmental education program			RENT	\$6,266	\$8,301
			FACILITIES	\$3,121	-
Ricochet Ridge Ranch	3/1/1989 2/28/1990	5% of first \$35,000 of annual gross receipts, plus 7% of annual gross receipts over \$35,000.	FISCAL YEAR RECEIPTS	14-15 \$177,591	15-16 \$182,425
Guided horseback tours	Month to Month		RENT	\$11,731	\$11,698

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Malibu Lagoon SB		District: Angeles			
Malibu Pier Partners, LLC Restaurant, retail & boat tours	8/1/2005 7/31/2025 In Term	\$250,000/year or percentage of gross receipts as follows: 7% on premises food/beverages, 10% take-out food/beverage; 10% retail sales; 15% off-premises catering and sales; 3% boat tours/fishing; \$12,000 for parking lot. Rent funds capital improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$7,449,890 \$617,951 -	15-16 \$9,648,323 \$657,973 -
Park Unit: Manresa SB		District: Santa Cruz			
Club Ed Surf Camp, LLC Overnight surf camp	6/1/2004 5/31/2014 Month to Month	\$8,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$264,541 \$31,745	15-16 \$204,605 \$24,553
Park Unit: Marshall Gold Discovery SHP		District: Gold Fields			
American River Conservancy Historic Kane House museum	9/1/2011 8/31/2021 In Term	\$1,800/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$29,258 \$2,926	15-16 \$12,217 \$1,222
Cobblestone, Inc. dba Coloma Resort Argonaut Refreshment Saloon	3/1/2011 2/28/2021 In Term	\$2,400/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$211,546 \$24,177	15-16 \$270,173 \$27,017

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: McArthur-Burney Falls Memorial SP		District: Northern Buttes			
Recreation Resource Management	6/1/2004 5/31/2024 In Term	\$22,000/year or 6% of camp store gross receipts, whichever is greater and \$20 per cabin for each night rented and 14% of lodging gross receipts; construct a new concession facility at a minimum cost of \$450,000.	FISCAL YEAR RECEIPTS RENT	14-15 \$605,967 \$84,298	15-16 \$719,641 \$98,659
Camp store and tent cabins					
Park Unit: Millerton Lake SRA		District: Central Valley			
Millerton Lake Rentals, LLC (formerly CMS Toys)	9/1/2007 10/31/2007 Month to Month	\$6,000/year or 11% of gross annual receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$81,138 \$8,925	15-16 \$80,880 \$8,897
Watercraft rental and camp store					
Millerton Marina, LLC	5/1/2003 10/31/2007 Month to Month	\$40,000/year or 10% of monthly gross receipts, excluding gas, whichever is greater. Beginning in contract year 3 allocate 5% or \$20,000 of annual gross receipts to maintenance.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$270,335 \$24,525 \$9,030	15-16 \$255,532 \$24,335 -
Lake Millerton marina					
Roger George Guide Service	6/1/2016 5/31/2018 In Term - New	\$1,080/year or 4.5% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$300 \$14	
Guide services					

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Mono Lake Tufa SNR		District: Sierra			
Caldera Kayaks Kayak tours	11/1/2007 10/31/2017 In Term	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	FISCAL YEAR RECEIPTS RENT	14-15 \$20,925 \$1,465	15-16 \$15,715 \$1,660
Mono Lake Committee Kayak and canoe tours	10/1/2007 9/30/2017 In Term	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	FISCAL YEAR RECEIPTS RENT	14-15 \$19,335 \$1,353	15-16 \$20,560 \$1,439
Park Unit: Montaña de Oro SP		District: San Luis Obispo Coast			
Paso Robles RV Rentals, LLC RV trailer rentals	7/1/2013 6/30/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$9,561 \$956	15-16 \$13,615 \$1,362
Park Unit: Monterey SHP		District: Monterey			
Joseph Boston & Co. Boston Store/Picket Fence	10/1/2004 9/30/2006 Month to Month	Interpretation and maintenance of facilities, grounds, and historic gardens for public benefit.	FISCAL YEAR RECEIPTS RENT	14-15 \$16,806 -	15-16 \$14,108 -
Junior League of Monterey Co. Old Whaling Station	12/1/2000 11/30/2010 Month to Month	Restoration, maintenance, operation and interpretation of the historic Old Whaling Station for public benefit. Minimum expenditure is \$5,000/year for maintenance and repairs.	FISCAL YEAR RECEIPTS RENT	14-15 \$51,998 -	15-16 \$65,625 -

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Morro Bay SP		District: San Luis Obispo Coast			
Associated Pacific Constructors Marina & restaurant	10/1/1991 9/30/1993 Month to Month	5% of monthly gross receipts up to \$12,000 and 7% over \$12,000 for food and beverage; 20% of gross receipts for marina operations paid to City of Morro Bay under separate Operating Agreement.	FISCAL YEAR RECEIPTS RENT	14-15 \$2,081,848 \$115,129	15-16 \$2,181,319 \$206,506
Paso Robles RV Rentals, LLC RV trailer rentals	7/1/2013 6/30/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$41,079 \$4,108	15-16 \$50,649 \$5,065
Park Unit: Morro Strand SB		District: San Luis Obispo Coast			
Paso Robles RV Rentals, LLC RV trailer rentals	7/1/2013 6/30/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$7,374 \$737	15-16 \$17,077 \$1,708
Park Unit: Mount Diablo SP		District: Bay Area			
John Pereira Demonstration cattle ranch	6/1/2011 5/31/2016 Month to Month	\$7,000/year or 5% of monthly gross receipts, plus \$16 per AUM, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 - \$14,006	15-16 - \$14,992
Park Unit: Mt. San Jacinto SP		District: Inland Empire			
Danny Sullivan Rocky Top Dude String	5/1/2016 4/30/2018 In Term - New	\$1,000/year or 10% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$881 \$88	

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Oceano Dunes SVRA		District: Oceano Dunes			
Angello's ATV Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$35,000/year or 11.25% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$509,115 \$51,612	15-16 \$390,424 \$44,483
BJ's ATV Rental & Accessories Center Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$1,339,855 \$133,986	15-16 \$1,740,879 \$174,085
Gail Marshall dba Arnie's ATV Rentals Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$797,509 \$79,746	15-16 \$805,157 \$80,510
Jacob Huitron Kautz Towing	9/1/2010 8/31/2020 In Term	\$10,000/year or 5% of monthly vehicle storage and 10% of all other monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$121,965 \$11,316	15-16 \$151,913 \$13,327
Jordan & Associates, Inc. dba Sun Buggie Fun Rentals Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$51,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$1,844,006 \$221,281	15-16 \$2,613,248 \$313,590
LUV-2-CAMP, LLC Camp trailer rentals	8/1/2010 7/31/2020 In Term	\$42,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$449,808 \$48,405	15-16 \$521,136 \$52,245

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Pacific Adventure Tours Off-highway vehicle tours	5/1/2011 4/30/2016 Month to Month	\$10,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$87,460 \$8,754	15-16 \$95,094 \$10,351
Steve's ATV Rental Service, Inc. Off-highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$60,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$2,009,466 \$200,947	15-16 \$2,381,432 \$238,139
Yo, Banana Boy! Inc. Vacuum pump service and retail sales	7/1/2010 6/30/2020 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$715,862 \$71,586	15-16 \$807,653 \$80,765
Park Unit: Old Sacramento SHP		District: Capital			
Skalet Family Jewelers Jewelry store	3/1/2004 2/28/2014 Month to Month	\$28,000/year or 3% of annual gross receipts up to \$25,000; and 4% of annual gross receipts over \$25,000, whichever total amount is greater; and .25% of facility maintenance.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$1,288,380 \$51,535 \$3,221	15-16 \$1,066,420 \$42,657 -
Wells Fargo Bank N.A. Museum and ATM operations	12/1/2014 11/30/2019 In Term	\$9,000/year, or 5% of retail sales plus 5% of ATM fee surcharges, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$18,491 \$8,625	15-16 \$14,486 \$9,000

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Old Town San Diego SHP		District: San Diego Coast			
Ana Salcedo Wallach & Goldman Square historic food service and retail store	2/1/2006 1/31/2016 Month to Month	\$100,000/year or 12% of gross receipts up to \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever amount is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$1,047,476 \$125,697 \$19,644	15-16 \$1,040,529 \$125,829 \$20,821
Antionette Fisher dba Proper Apothecary Apothecary	9/1/2015 8/31/2025 In Term - New	\$24,500/year or 12% of monthly gross receipts up to \$200,000 and 12% over \$200,000 whichever is greater.	FISCAL YEAR RECEIPTS RENT		15-16 \$106,881 \$12,826
Antionette Fisher dba Rust General Store Rust General Store	9/1/2011 8/31/2021 In Term	\$18,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$511,284 \$51,128	15-16 \$496,357 \$49,636
Artisan Imports, Inc. El Centro Artesano	5/1/1991 4/30/1996 Month to Month	\$2,000/month or 10.3% of gross receipts up to \$25,000, plus 12% of gross receipts over \$25,000; and 1.5% for maintenance.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$786,132 \$89,236 \$11,567	15-16 \$804,013 \$90,586 -
Cousin's Old Town Candy Shop Candy shop	8/1/2000 7/31/2010 Terminated	15% of gross receipts; and 1.5% for maintenance.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$1,139,248 \$170,887 \$17,089	15-16 \$681,189 \$102,178 \$7,244

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Cousin's Old Town Candy Shop Candy shop	4/1/2016 3/31/2026 In Term - New	\$125,000/year or 15% of gross receipts, whichever is greater; plus \$10,000 for facility improvements.	FISCAL YEAR RECEIPTS RENT	15-16 \$445,965 -	
Cygnnet Theatre Theatre in Old Town	1/1/2008 12/31/2017 In Term	\$40,000/year or 3% of gross receipts whichever is greater; and \$370,000 for facility improvements in FY 08/09.	FISCAL YEAR RECEIPTS RENT	14-15 \$1,142,190 \$47,151	15-16 \$1,171,535 \$44,105
Dana and Patrick Dugan dba Miners Gems and Minerals La Casa de Pedrorena Gem Retail	12/1/2011 12/30/2021 In Term	\$24,000/year or 10.5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$589,484 \$61,896	15-16 \$573,259 \$60,192
First San Diego Courthouse, Inc. Bean Courthouse Building	6/1/2009 5/31/2019 In Term	Maintain and operate interpretive activities and exhibits for public benefit; plus \$100/month or 10% of gross receipts, whichever is greater, in the event of on-site sales. No reportable income.	FISCAL YEAR RECEIPTS RENT	14-15 - -	15-16 - -
Happy Trails Livestock, LLC Horsedrawn wagon rides	9/1/2011 8/31/2016 Terminated	\$20/month from May-September or 10% of gross receipts up to \$200 plus 20% of gross receipts over \$200, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$766 \$5,402	15-16 - \$105
Heritage Tours Guided tours	10/1/2010 9/30/2015 Month to Month	\$3,000/month or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$58,703 \$2,935	15-16 \$47,775 \$2,389

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Holiday Traditions, Inc. dba Captain Fitch's Mercantile Captain Fitch's Mercantile	12/1/2010 11/30/2020 In Term	\$30,000/month or 11% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$329,695 \$36,266	15-16 \$331,115 \$35,323
LAZ Parking California, LLC Parking lot management	9/17/2014 9/16/2015 Month to Month	\$3,000/year or 10% of gross receipts up to \$27,500, plus 70% of gross receipts over \$27,500.	FISCAL YEAR RECEIPTS RENT	14-15 \$25,534 \$2,735	15-16 \$64,825 \$27,698
Old Town Family Hospitality Corp. Historic restaurant and retail store	6/1/2005 5/31/2025 In Term	\$1,250,000/Year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000 whichever amount is greater; plus \$900,000 for facility improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$17,489,189 \$2,243,045	15-16 \$18,455,985 \$1,565,319 \$44,000
Patrick and Dana Dugan dba Gum Saan Oriental Import specialty retail	12/1/2013 11/30/2023 In Term	\$12,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$227,235 \$22,724	15-16 \$242,557 \$24,256
Racine & Laramie Tobacco & pipe shop	9/1/1974 8/31/2014 Month to Month	\$180/year until \$86,000 construction investment is fully amortized; then 4% of gross receipts; plus 1% of gross receipts for advertising and promotion.	FISCAL YEAR RECEIPTS RENT	14-15 \$838,186 \$33,418	15-16 \$857,467 \$34,299
Raymond C. Tafoya dba California Indian Market & Jewelry Historic retail store	3/1/2009 2/28/2010 Month to Month	\$100/month or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$113,821 \$5,680	15-16 \$115,206 \$5,921

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Raymond C. Tafoya dba San Diego House Historic retail store	4/1/2011 3/31/2021 In Term	\$13,000/year or 10.75% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$362,191 \$39,650	15-16 \$296,835 \$33,157
Tafoya and Sons Casa de Wrightington historic retail store	7/1/2010 6/30/2020 In Term	\$42,000/year or 9% of gross receipts, whichever is greater. Operated May-June 2010 under Early Entry Permit.	FISCAL YEAR RECEIPTS RENT	14-15 \$357,428 \$35,055	15-16 \$309,768 \$47,031
Tinsmith Old Town, Inc. US House tin ware sales	2/1/2014 1/31/2024 In Term	\$24,000/year or 11% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$191,555 \$28,143	15-16 \$151,629 \$22,520
Toby's Candle Company Sessions Bldg. retail shop	6/1/2009 5/31/2019 In Term	\$42,000/year or 10% of gross receipts whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$567,848 \$57,189	15-16 \$525,587 \$52,155
Toler, Inc. Johnson House historic retail	8/1/2011 7/31/2021 In Term	\$10,800/year or 8% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$246,925 \$19,754	15-16 \$244,427 \$19,554
Toler, Inc. Toler's Leather Depot	8/1/2011 7/31/2016 In Term	\$12,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$327,230 \$32,723	15-16 \$359,900 \$35,990
Wells Fargo Bank S.D. Museum, retail sales, ATM	12/1/2013 11/30/2023 In Term	\$24,000/year or 5% of retail gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$47,514 \$23,989	15-16 \$46,897 \$24,000

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Pfeiffer Big Sur SP		District: Monterey			
Guest Services Company of Virginia Lodge, restaurant and gift shop	11/1/2004 10/31/2024 In Term	\$675,000/year or 16% of gross receipts, whichever is greater; and 3.7% of gross receipts for facility improvements.	FISCAL YEAR RECEIPTS	14-15 \$5,738,314	15-16 \$5,918,446
			RENT	\$918,130	\$946,951
			FACILITIES	\$212,318	\$134,437
Park Unit: Pigeon Point Light Station SHP		District: Santa Cruz			
American Youth Hostel Assn. Hostel lodging	9/1/2014 8/31/2016 In Term	\$1,000/year or 2.5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS	14-15 \$350,949	15-16 \$441,579
			RENT	-	-
Park Unit: Pismo SB		District: Oceano Dunes			
Pacifica Companies LLC Grover Beach Lodge/Conference facilities	6/1/2009 Dependent on Opening	\$240,000/year or 6% of gross receipts, whichever is greater, plus a minimum \$20,582,500 capital investment. Currently under construction.	FISCAL YEAR RECEIPTS	14-15 -	15-16 -
			RENT	-	-
Superior Guest Care Golf course operation (9 holes)	9/1/2002 8/31/2012 Month to Month	\$115,000/year or 17% of golf related gross receipts and 10% of food and beverage gross receipts, whichever amount is greater.	FISCAL YEAR RECEIPTS	14-15 \$1,762,393	15-16 \$1,819,623
			RENT	\$204,936	\$208,108

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Point Cabrillo Light Station SHP		District: Sonoma-Mendocino Coast			
Pt. Cabrillo Lightkeepers Association	7/1/2002 6/30/2012 Month to Month	Restore, operate, maintain and interpret lighthouse facilities for public use including retail sales and lodging. Sale proceeds fund facility restoration and maintenance. Only submits DPR 86.	FISCAL YEAR RECEIPTS RENT	14-15 - -	15-16 - -
Restoration, interpretation, lodging, and retail sales					
Park Unit: Point Mugu SB		District: Angeles			
Camping Adventures	10/1/2014 9/30/2019 In Term	\$2,700/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$24,350 \$2,435	15-16 \$26,840 \$2,684
Campsite equipment and set up					
Park Unit: LAZ Parking California, LLC		District: Angeles			
LAZ Parking California, LLC	7/1/2010 6/30/2011 Terminated	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$60,874 \$35,647	15-16 \$69,659 \$41,612
Maintain and manage parking lots					
Park Unit: Prairie City SVRA		District: Twin Cities			
All Star Karting LLC	12/1/2009 11/30/2019 In Term	\$10,000/year or 8% of gross receipts, whichever is greater with an increase to 10% if contract in holdover. Previous contract under Racecraft Motorsports, LLC.	FISCAL YEAR RECEIPTS RENT	14-15 \$160,057 \$11,324	15-16 \$95,016 \$7,601
Go-Kart race track					
Park Unit: Armstrong Racing, LLC		District: Twin Cities			
Armstrong Racing, LLC	6/1/2010 5/31/2020 In Term	\$36,450/year or 15% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$204,390 \$30,518	15-16 \$190,384 \$24,240
Motocross race track operation					

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Katie Pierson dba Mud Mart Park store	4/1/2014 3/31/2017 In Term	\$5,000/year or 5% of gross receipts up to \$150,000 and 10% of gross receipts over \$150,000 whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$92,419 \$5,025	15-16 \$110,634 \$5,532
Park Unit: Refugio SB		District: Channel Coast			
California Camp Stores Beach stores at Gaviota, El Capitan, Refugio SB	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$133,971 \$16,077	15-16 \$163,582 \$19,951
D2 Global Enterprises, Inc. dba 101 RV Rentals Camp trailer rentals	8/1/2012 7/31/2014 Month to Month	\$6,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$33,576 \$3,358	15-16 \$47,900 \$4,790
Park Unit: Robert H. Meyer Memorial SB		District: Angeles			
LAZ Parking California, LLC Maintain and manage parking lots	7/1/2010 6/30/2011 Terminated	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$290,259 \$168,741	15-16 \$291,393 \$166,599
Park Unit: San Buenaventura SB		District: Channel Coast			
The Baja Oyster Company, Inc. Food and beverage	11/1/2011 10/31/2013 Month to Month	\$12,000/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$341,173 \$18,259	15-16 \$287,613 \$15,581

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Wheel Fun Rentals Bicycle and beach rentals	6/1/2011 5/31/2021 In Term	\$17,000/year or 15% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$167,147 \$25,072	15-16 \$182,677 \$27,402
Park Unit: San Clemente SB		District: Orange Coast			
Calafia Beach Café Food and beverage	9/1/2009 8/31/2019 In Term	Year 1: 12% of gross receipts; Year 2: \$20,000 minimum annual rent or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$157,092 \$18,851	15-16 \$146,533 \$21,813
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$660 \$66	15-16 \$522 \$52
Jones and Van Ausdal dba The Holidays Nostalgic trailer rentals	9/1/2015 8/31/2017 In Term - New	\$500/year or 10% of gross receipts, whichever is greater. Early entry permit granted.	FISCAL YEAR RECEIPTS RENT		15-16 \$162,752 \$26,040
LUV-2-CAMP, LLC Camp trailer rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$14,817 \$1,482	15-16 \$45,103 \$4,510
Park Unit: San Elijo SB		District: San Diego Coast			
Albert's RV Rental Camp trailer rentals	1/1/2012 12/31/2016 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$3,540 \$355	15-16 \$6,084 \$608

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Eli Howard Surf School, Inc. Overnight surf camp	6/1/2008 5/31/2015 Month to Month	\$30,000/year or 20% of gross receipts, whichever is greater, plus \$500/month for camp site.	FISCAL YEAR RECEIPTS RENT	14-15 \$277,206 \$55,504	15-16 \$273,312 \$54,662
JLM Systems San Elijo Camp Store	5/1/2007 4/30/2017 In Term	\$30,000/year or 15% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$1,304,103 \$195,610	15-16 \$1,231,292 \$184,694
LAZ Parking California, LLC of San Diego Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$59,079 \$47,263	15-16 \$54,698 \$43,758
LUV-2-CAMP, LLC Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$45,988 \$4,599	15-16 \$56,485 \$5,649
MLG Enterprises RV Rental, LLC Camp trailer rentals	2/1/2013 1/31/2015 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$52,694 \$5,270	15-16 \$39,785 \$3,980
Stroller Strides, LLC Fitness walks	7/1/2012 6/30/2014 Month to Month	\$75/year or 8% of gross sales, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$911 \$92	15-16 \$813 \$80
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$6,072 \$607	15-16 \$5,264 \$528

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: San Luis Reservoir SRA		District: Central Valley			
Jose Soberanes Mobile ice cream carts	8/1/2011 7/31/2013 Month to Month	\$2,500/year or 10% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$14,474 \$2,514	15-16 \$18,852 \$3,068
Millerton Lake Rentals, LLC dba Oneil Forebay Rentals Watercraft Rentals	12/1/2016 11/30/2018 In Term - New	\$2,000/year of 5.6% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT		15-16 \$3,213 \$257
Roger George Guide Service Guide services	6/1/2016 5/31/2018 In Term - New	\$1,080/year or 4.5% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT		15-16 \$9,440 \$425
Park Unit: San Onofre SB		District: Orange Coast			
Code 3 RV, LLC Camp trailer rentals	8/31/2014 8/12/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$546 \$55	15-16 \$2,688 \$315
LUV-2-CAMP, LLC Camp trailer rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$21,283 \$2,128	15-16 \$26,399 \$2,640
Park Unit: Seacliff SB		District: Santa Cruz			
The Beach Shack Beach stand	7/1/2005 6/30/2015 Terminated	\$3,500/year or 6% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$69,085 \$4,281	15-16 \$25,097 \$1,506

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Beach Break dba Marianne's Ice Cream LLC Beach stand	5/1/2016 4/30/2018 In Term - New	\$4,000/year or 4% of annual gross receipts up to \$130,000 and 8% of annual gross receipts over \$130,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$24,967 \$999 -	
Park Unit: Shasta SHP		District: Northern Buttes			
Rolando Cadungon Shorty's Eatery	5/1/2015 4/30/2017 In Term	\$3,000/year of 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$8,613 \$861	15-16 \$46,304 \$4,630
Park Unit: Silver Strand SB		District: San Diego Coast			
Albert's RV Rental Camp trailer rentals	1/1/2012 12/31/2016 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$3,330 \$333	15-16 \$2,848 \$285
Coronado Surfing Academy Surf camp	11/1/2008 10/31/2013 Month to Month	\$500/month or 18% of gross receipts, whichever is greater during June-August; 18% of gross receipts remainder of year.	FISCAL YEAR RECEIPTS RENT	14-15 \$14,085 \$2,581	15-16 \$13,610 \$2,884
Jaime Garcia, Jr., DBA Safiros Sanitation Mobile recreation vehicle pump services	8/29/2014 8/28/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$1,810 \$181	15-16 \$7,716 \$1,101

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
LAZ Parking California LLC of San Diego Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$632,547 \$506,038	15-16 \$585,065 \$468,052
LUV-2-CAMP LLC Camp trailer rentals	2/1/2012 1/3/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$22,302 \$2,230	15-16 \$32,438 \$3,244
MLG Enterprises RV Rental, LLC Camp trailer rental	2/1/2013 1/31/2015 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$10,203 \$1,020	15-16 \$17,052 \$1,705
Silver Strand Café Grill Snack bar and camp store	5/1/2007 4/30/2017 In Term	\$4,000/year or 9% of up to \$100,000 in gross receipts, and 15% of gross receipts over \$100,000, whichever amount is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$32,516 \$4,848	15-16 \$40,969 \$5,418
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$9,093 \$928	15-16 \$5,813 \$581
Park Unit: Silverwood Lake SRA		District: Tehachapi			
Pyramid Enterprises, Inc. Lake Silverwood Marina	3/1/1998 2/28/2018 In Term	\$38,000/year or 8% of gross receipts up to \$500,000, and 10% of gross receipts over \$500,000, whichever is greater; plus 7% of fuel gross receipts; and 35% of pay showers gross receipts.	FISCAL YEAR RECEIPTS RENT	14-15 \$506,835 \$50,236	15-16 \$507,884 \$50,190

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: South Carlsbad SB		District: San Diego Coast			
Albert's RV Rental Camp trailer rentals	1/1/2012 12/31/2016 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$10,365 \$1,037	15-16 \$8,974 \$897
JLM Systems Carlsbad camp store	5/1/2007 4/30/2017 In Term	\$30,000/year or 15% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$495,382 \$74,307	15-16 \$528,008 \$79,201
LAZ Parking California LLC of San Diego Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$254,645 \$203,716	15-16 \$280,081 \$224,064
LUV-2-CAMP LLC Camp trailer rentals	2/1/2012 1/3/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$56,444 \$5,644	15-16 \$51,239 \$5,124
MLG Enterprises RV Rental, LLC Camp trailer rental	2/1/2013 1/31/2015 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$54,638 \$5,374	15-16 \$49,257 \$4,927
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$5,255 \$526	15-16 \$4,318 \$434

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Statewide		District: Statewide			
Pride Industries	9/1/2008 8/31/2009	70% of monthly sales up to \$37,500 and 90% over for State merchandise; 5% of monthly sales up to \$4,200 and 8% over for Concessionaire wholesale merchandise; 15% of monthly sales up to \$2,300 and 25% over for Concessionaire retail merchandise.	FISCAL YEAR	14-15	15-16
California State Parks E-Store	Month to Month		RECEIPTS	\$1,746,757	\$2,174,699
			RENT	\$1,406,802	\$1,779,256
Recreational Equipment, Inc. (REI)	9/1/2008 8/31/2010	10% of gross receipts per tour or day use fees, whichever is greater. Concession rent does not include the day use fee payments.	FISCAL YEAR	14-15	15-16
Outdoor education and recreation	Month to Month		RECEIPTS	\$119,150	\$148,715
			RENT	\$6,091	\$7,319
Park Unit: Sugarloaf Ridge SP		District: Bay Area			
Valley of the Moon Association	4/2/2004 3/31/2014	Provide astronomy programs and collect group camp fees with 10-50% of rental fees deposited into a facility maintenance and improvement account.	FISCAL YEAR	14-15	15-16
Ferguson Observatory	Month to Month		RECEIPTS	\$14,870	\$15,015
			RENT	-	-
			FACILITES	-	\$329
Park Unit: Tahoe SRA		District: Sierra			
Cheri's Hand Dipped Ice Cream Bars	7/1/2014 6/30/2016	\$2,000/year or 16% of gross receipts, whichever is greater.	FISCAL YEAR	14-15	15-16
Specialty ice cream cart	Terminated		RECEIPTS	\$5,591	\$1,095
			RENT	\$895	\$174

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
North Tahoe Historic Society William B. Layton Museum	7/1/2000 6/30/2020 In Term	Maintain and operate museum and interpretive services for the public benefit.	FISCAL YEAR RECEIPTS RENT	14-15 - \$5,000	15-16 - \$5,000
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015 Month to Month	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.	FISCAL YEAR RECEIPTS RENT	14-15 - -	15-16 - -
Park Unit: Tolowa Dunes SP		District: North Coast Redwoods			
Crescent Trail Rides Guided horseback trail rides	5/1/2011 4/30/2013 Month to Month	\$1,000 annual or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$16,050 \$1,605	15-16 \$28,316 \$2,830
Park Unit: Topanga SP		District: Angeles			
Castle Creek Properties Wine tasting room	9/1/2011 8/31/2013 Month to Month	\$36,000 annual or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$726,856 \$72,686 -	15-16 \$1,121,373 - \$112,137
Ocean Park Ranch Equestrian trail rides	9/1/2015 8/31/2017 Terminated	\$1,000 annual or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$1,311 \$131	15-16 \$1,311 \$131

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Torrey Pines SB		District: San Diego Coast			
Brats Berlin	9/1/2015 8/31/2017	\$1,200/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS	14-15	15-16
Mobile food truck	In Term - New		RENT	\$18,140	\$1,415
Coleen Davis	8/1/2013 7/31/2015	\$200/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS	14-15	15-16
Fitness Programs	Terminated		RENT	\$1,689	-
				\$183	-
LAZ Parking California LLC of San Diego	11/1/2011 10/31/2021	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS	14-15	15-16
Parking lot management	In Term		RENT	\$1,985,194	\$2,411,184
				\$1,588,155	\$1,981,451
Park Unit: Turlock Lake SRA		District: Central Valley			
American Land and Leisure, Inc.	9/1/2012 8/31/2017	\$17,500 annually or 10.50% of annual gross receipts. All rent is deposited into facility maintenance accounts administered by Concessionaire.	FISCAL YEAR RECEIPTS	14-15	15-16
Camping and day use services	In Term		RENT	\$198,466	\$250,180
			FACILITIES	-	-
				\$22,642	\$58,755
Park Unit: Van Damme SP		District: Sonoma-Mendocino Coast			
Kayak Mendocino	4/1/2006 3/31/2016	\$50/month or 12% of gross receipts, whichever is greater except during off season Nov 1 to April 30 pays 12% of monthly gross receipts.	FISCAL YEAR RECEIPTS	14-15	15-16
Kayak rentals and tours	Month to Month		RENT	\$41,610	\$44,280
				\$4,993	\$5,314

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Wilder Ranch SP		District: Santa Cruz			
Randy Clayton dba Santa Cruz Carriage Company Draft Horses	2/1/2012 1/31/2017 In Term	\$500/year or 8% of gross receipts, whichever is greater; and 2% of gross receipts for trail maintenance.	FISCAL YEAR RECEIPTS RENT	14-15 \$14,018 \$1,409	15-16 \$9,897 \$990
Horse rides and interpretive programs					
Park Unit: Will Rogers SP		District: Angeles			
Dorte Lindegaard Westside Riding School - Horseback riding lessons	5/1/2006 4/30/2008 Month to Month	\$1,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	14-15 \$650,476 \$85,428	15-16 \$716,125 \$92,132
Park Unit: Woodson Bridge SRA		District: Northern Buttes			
American Land and Leisure, Inc. Camping and day use services	9/1/2012 8/31/2017 In Term	\$3,025 annually or 8.01% of annual gross receipts. All rent is deposited into facility maintenance accounts.	FISCAL YEAR RECEIPTS RENT FACILITIES	14-15 \$40,206 - \$3,338	15-16 \$43,237 - \$10,000
				14-15	15-16
TOTAL GROSS RECEIPTS				\$139,046,961	\$149,417,711
TOTAL RENT				\$19,280,863	\$19,747,422
TOTAL FACILITIES				\$3,323,975	\$2,693,879

CONCESSION CONTRACT AGREEMENT CHANGES

Fiscal Year 2015-16

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Auburn SRA			
Climbing Resource Advocates of Greater Sacramento and Access Fund	6/1/2014 2/29/2016	Terminated 2/29/2016	\$25/month or 10% of gross receipts, whichever is greater.
Cool cave rock climbing			
Auburn SRA			
Whitewater Whitewater rafting	3/1/2016 2/29/2017	New	\$900/year.
Bolsa Chica SB			
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015	Month to Month	\$500/year or 10 % of gross receipts, whichever is greater.
Bolsa Chica SB			
The Prjkt Concessions, LLC Food and beverage beach stands	5/1/2016 4/30/2021	New	\$140,000/year or 9% of gross receipts, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Burton Creek SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Month to Month	\$688/year or 10 % of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.
Carlsbad SB			
Paddle Planet Watercraft Rentals	7/1/2014 7/1/2015	Terminated 9/30/2015	\$3,000/year or 10.5% of gross receipts, whichever is greater.
Columbia SHP			
Columbia Candy Kitchen Candy store	11/1/2005 10/31/2015	Month to Month	\$27,000/year or 5% of gross receipts, whichever is greater.
Columbia SHP			
Davene Stoller dba Columbia House Restaurant Restaurant	6/1/2016 6/1/2026	New 3/1/2016*	\$6,000/year or 2.5%, of annual gross receipts , whichever is greater, of the first \$250,000 plus 3% of annual gross receipts over \$250,000.00.
Columbia SHP			
G&C Foods, LLC City Hotel and What Cheer Saloon	7/1/2015 6/30/2017	New	\$2,000/year or 2% of gross receipts, whichever is greater. Contract Year 2, minimum annual rent increase to \$6,000.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Columbia SHP			
George Van Buskirk dba Men's Clothing	2/1/2014 1/31/2016	Terminated 10/31/2015	\$1,500/year or 2% of annual gross receipts, whichever is greater.
Historic men's clothing retail			
Columbia SHP			
Joseph Webber dba Jack Douglass Saloon	3/1/2015 2/28/2016	Month to Month	\$7,200/year or 6% of gross receipts, whichever total amount is greater.
Jack Douglass Saloon			
Columbia SHP			
Joseph Webber dba St. Charles Saloon	6/1/2016 5/31/2026	New 3/1/2016*	\$7,500.00/year or 5% of annual gross receipts, whichever total amount is greater.
St. Charles Saloon			
Columbia SHP			
Maryann & David Brown dba Towle & Leavitt Historic Retail Shop	2/1/2006 1/31/2016	Month to Month	\$14,000/year or 7% of annual gross receipts up to \$200,000 plus 8% over \$200,000, whichever is greater.
Towle & Leavitt historic retail shop			

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Columbia SHP			
Teri A. Van Buskirk dba Fancy Dry Goods Fancy dry goods	4/1/2002 3/31/2012	Terminated 10/31/2015	\$5,000/year or 7% of annual gross receipts, whichever is greater. Assignment from Lindy Miller dba Fancy Dry Goods effective 5/1/2010.
Columbia SHP			
William T. Coffey dba Bixel Brewery Microbrew pub	2/1/2013 1/31/2015	Terminated 9/4/2015	\$7,200/year or 6% of gross receipts, whichever is greater. Concessionaire was granted an early entry permit 2/1/2013; contract effective date is 10/1/2013.
Crystal Cove SP			
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015	Month to Month	\$500/year or 10% of gross receipts, whichever is greater.
Crystal Cove SP			
Crystal Cove Management Company - Moro Camp store, food services	10/1/2013 9/30/2015	Month to Month	\$10,000/year or 5% up to \$250,000 of and &% over \$250,00 in gross receipts, whichever is greater. Facility improvement investment of \$430,000.
D.L. Bliss SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Month to Month	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Dohney SB			
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015	Month to Month	\$500/year or 10% of gross receipts, whichever is greater.
Donner Memorial SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Month to Month	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.
Ed Z'Berg Sugar Pine Point SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Month to Month	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.
Emerald Bay SP			
Kayak Tahoe Guided kayak tours	9/1/2013 6/30/2016	Month to Month	\$1,000/year or 10% of first \$50,000 of gross receipts plus 15% over \$50,000, whichever is greater.
Emerald Bay SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Month to Month	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Folsom Lake SRA			
Boarding on the Lake Equestrian rides and lessons	10/1/2013 9/30/2015	Month to Month	\$1,350/year or 10% of gross receipts, whichever is greater.
Folsom Lake SRA			
L&L Guides and Outfitters Shadow Glen Stables	7/1/2015 6/30/2025	New	\$9,000/year or 5% of gross receipts, whichever is greater. Early Entry Permit effective 4/1/2015.
Folsom Lake SRA			
Robert and Chris McIntyre dba S.S. Snack Shack Food service and beach equipment rentals	5/1/2016 4/30/2021	New (Previously Month to Month)	\$2,000/year or 10% of gross receipts, whichever is greater.
Folsom Lake SRA			
Thomas A. Adorno Granite Bay food services	12/1/2015 11/30/2025	New (Previously Month to Month)	\$4,800/year or 11% of gross receipts, whichever is greater.
Kings Beach SRA			
North Tahoe Watersports, Inc. Personal watercraft rentals	7/1/2014 6/30/2016	Month to Month	\$50,000/year or 25% of annual gross receipts, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Lake Oroville SRA			
Lazy T Trail Rides Equestrian trail rides	6/1/2013 6/30/2015	Terminated 9/30/2015	\$1,000/year or 10% of annual gross receipts, whichever is greater; Early Entry Permit granted June 2013; actual contract effective date is 7/1/2013. Contract terminated 9/30/2015 due to breach.
Lake Perris SRA			
Code 3 RV, LLC Overnight motorhome and trailer rentals	9/1/2015 8/31/2016 In Term	New	\$500/year or 10% of gross receipts, whichever is greater.
Leo Carillo SP			
Anthony and Anettee Minicucci Leo Carillo camp store	4/1/2006 3/31/2016	Month to Month	\$20,000/year or 10% of gross receipts, whichever is greater.
Leo Carillo SP			
LAZ Parking California, LLC Maintain and manage parking lots	7/1/2010 6/30/2011	Terminated 5/31/2016	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over \$170,000, whichever is greater.
Lighthouse Field SB			
Steamer Lane Supply Company Food truck and snack kiosk facility	8/1/2015 8/1/2017	New (Previously Month to Month)	\$2,000/year or 2% of gross receipts, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
MacKerricher SP			
Mendocino Area Park Assoc. (M.A.P.A.) Pay shower management	7/1/2014 6/30/2016	Month to Month	\$1,000/year or 5% of gross receipts, whichever is greater.
Millerton Lake SRA			
Roger George Guide Services Guide services	6/1/2016 5/31/2018	New 12/1/2015*	\$1,080/year or 4.5% of monthly gross receipts, whichever is greater.
Mount Diablo SP			
John Pereira Demonstration cattle ranch	6/1/2011 5/31/2016	Month to Month	\$7,000/year or 5% of monthly gross receipts, plus \$16 per AUM, whichever is greater.
Mt. San Jacinto SP			
Danny Sullivan Rocky Top Dude String	5/1/2016 4/30/2018 In Term	New	\$1,000/year of 10% of annual gross receipts, whichever is greater.
Oceano Dunes SVRA			
Pacific Adventure Tours Off-highway vehicle tours	5/1/2011 4/30/2016	Month to Month	\$10,000/year or 10% of gross receipts, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Old Town San Diego SHP			
Ana Salcedo Wallach & Goldman Square	2/1/2006 1/31/2016	Month to Month	\$100,000/year or 12% of gross receipts up to \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever amount is greater.
Old Town San Diego SHP			
Antionette Fisher dba Proper Apothecary Apothecary	9/1/2015 8/31/2025	New	\$24,500/year or 12% of monthly gross receipts up to \$200,000 and 12% over \$200,000, whichever is greater.
Old Town San Diego SHP			
Cousin's Old Town Candy Shop Candy shop	8/1/2000 7/31/2010	Terminated 2/28/2016	15% of gross receipts; and 1.5% for maintenance.
Old Town San Diego SHP			
Cousin's Old Town Candy Shop Candy shop	4/1/2016 3/31/2026	New 2/1/2016*	\$125,000/year or 15% of gross receipts, whichever is greater; plus \$10,000 for facility improvements.
Old Town San Diego SHP			
Happy Trails Livestock, LLC Horsedrawn wagon rides	9/1/2011 8/31/2016	Terminated 10/31/2015	\$20/month from May-September or 10% of gross receipts up to \$200 plus 20% of gross receipts over \$200, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Old Town San Diego SHP			
Heritage Tours Guided tours	10/1/2010 9/30/2015	Month to Month	\$3,000/month or 5% of gross receipts, whichever is greater.
Old Town San Diego SHP			
LAZ Parking California, LLC Parking lot management	9/17/2014 9/16/2015	Month to Month	\$3,000/year or 10% of gross receipts up to \$27,500, plus 70% of gross receipts over \$27,500.
Point Mugu SP			
LAZ Parking California, LLC Maintain and manage parking lots	7/1/2010 6/30/2011	Terminated 5/31/2016	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.
Robert H. Meyer SB			
LAZ Parking California, LLC Maintain and manage parking lots	7/1/2010 6/30/2011	Terminated 5/31/2016	\$40,000/year or 24% of gross receipts up to \$170,000 and 85% of gross receipts over, whichever is greater.
San Clemente SB			
Jones and Van Ausdal dba The Holidays Nostalgic trailer rentals	9/1/2015 8/31/2017	New 7/1/2015*	\$500/year or 10% of gross receipts, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
San Luis Reservoir SRA			
Millerton Lake Rentals, LLC dba Oneil Forebay Rentals	12/1/2016 11/30/2018	New 5/1/2016*	\$2,000/year of 5.6% of monthly gross receipts, whichever is greater.
Watercraft Rentals			
San Luis Reservoir SRA			
Roger George Guide Services Guide services	6/1/2016 5/31/2018	New 12/1/2015*	\$1,080/year or 4.5% of monthly gross receipts, whichever is greater.
San Onofre SB			
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015	Month to Month	\$500/year or 10% of gross receipts, whichever is greater.
Seacliff SB			
The Beach Shack Beach stand	7/1/2005 6/30/2015	Terminated 9/30/2015	\$3,500/year or 6% of gross receipts, whichever is greater.
Seacliff SB			
Beach Break dba Marianne's Ice Cream LLC Beach stand	5/1/2016 4/30/2018	New	\$4,000/year or 4% of annual gross receipts up to \$130,000 and 8% of annual gross receipts over \$130,000, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Silver Strand SB			
Jaime Garcia, Jr., DBA Safiros Sanitation	8/29/2014 8/28/2015	Month to Month	\$500/year or 10% of gross receipts, whichever is greater.
Mobile recreation vehicle pump services			
Tahoe SP			
Cheri's Hand Dipped Ice Cream Bars	7/1/2014 6/30/2016	Terminated 3/31/2016	\$2,000/year or 16% of gross receipts, whichever is greater.
Specialty ice cream cart			
Tahoe SRA			
Tahoe Wilderness Adventures, LLC	9/1/2013 8/31/2015	Month to Month	\$688/year or 10 % of gross receipts, whichever is greater. Operates in multiple Sierra District park units
Guided hikes and equipment rental All revenue reported under D.L. Bliss.			
Topanga SP			
Ocean Park Ranch	9/1/2015 8/31/2017	Terminated 10/31/2015	\$1,000 annual or 10% of gross receipts, whichever is greater.
Equestrian trail rides			
Torrey Pines SB			
Brats Berlin	9/1/2015 8/31/2017	Month to Month	\$1,200 annual or 10% of gross receipts, whichever is greater.
Mobile food truck			

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Torrey Pines SB			
Coleen Davis Fitness Programs	8/1/2013 7/31/2015	Terminated 7/31/2015	\$200/year or 10%of gross receipts, whichever is greater.
Van Damme SP			
Kayak Mendocino Kayak rentals and tours	4/1/2006 3/31/2016	Month to Month	\$50/month or 12% of gross receipts, whichever is greater except during off season Nov 1 to April 30 pays 12% of monthly gross receipts.

California State Parks Mission

To provide for the health, inspiration and education of the people of California by helping to preserve the state's extraordinary biological diversity, protecting its most valued natural and cultural resources, and creating opportunities for high-quality outdoor recreation.

Concessions Program Mission

To enhance the park visitor's recreation and educational experience through partnerships with public and private entities to provide products and services.

***Gavin Newsom, Governor,
State of California***

***Wade Crowfoot, Secretary,
Natural Resources Agency***

***Armando Quintero, Director,
California State Parks***

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